

Dated: 01 Feb 2021

REQUEST FOR INFORMATION

For setting up Defence Testing Labs under the Defence Testing Infrastructure Scheme (DTIS)

Introduction

1. Self-reliance is a major corner-stone on which the military capability of any nation rests. Accordingly, the Defence Production Policy aims at achieving substantive self-reliance in the design, development and production of equipment, weapon systems, platforms required for defence in as early a time frame possible, creating conditions conducive for private industry to play an active role in this endeavour; enhancing potential of MSMEs in indigenisation and broadening the defence R&D base of the country.

2. The Government of India has launched a new scheme called Defence Testing Infrastructure Scheme (DTIS) ("Scheme") for creation of testing infrastructure in the country with Private Industry as the implementing agencies. This Scheme aims to provide a focused, structured and significant thrust to indigenous defence manufacturing by providing state of art testing facilities available to the defence design and production industry in the country. The scheme guidelines are available at [https://www.ddpmod.gov.in/sites/default/files/pdfupload/DTIS%20Guidelines%2014%20May%2020.p](https://www.ddpmod.gov.in/sites/default/files/pdfupload/DTIS%20Guidelines%2014%20May%2020.pdf)
[df](https://www.ddpmod.gov.in/sites/default/files/pdfupload/DTIS%20Guidelines%2014%20May%2020.pdf). Key components of the scheme have been mentioned at the **Appendix C** of this RFI.

3. DDP invites Request for Information (RFI) from the interested bidders for setting up defence testing labs as a member of the implementation agency under the DTIS.

4. The purpose of this Request for Information (RFI) is to seek information and shortlist testing domains that are sustainable for the potential bidders for DTIS.

5. RFI can be downloaded from "https://ddpmod.gov.in", <http://eprocure.gov.in/> and www.dggadefence.gov.in. Interested applicants are requested to submit their responses to RFI on or before <1200hrs on 16 Feb 2021 through email at dtis-dqawp@navy.gov.in.

6. The broad scope of work is briefly described in the following sections.

RFI Response Requirements

7. Interested bidders may furnish their RFI response along with the covering letter at **Appendix A** by giving all the necessary information and supporting documents as per the response formats for each of the requested information. The response to RFI must contain all documents, information, and details as required by this RFI.

8. All submissions, including any accompanying documents, will become the property of the DDP. Recipients shall be deemed to grant all rights to the DDP to reproduce whole or any portion of their

submission, and to disclose and/or use the contents of the submission as the basis for any resulting RFI/EOI/RFP process, notwithstanding any copyright or other intellectual property right that may subsist in the submission or accompanying documents.

Requested Information

9. The bidder should provide information and supporting documents as enumerated in the succeeding paragraphs.

(a) Organisation Information

Bidders are required to Copy of certificate of incorporation or equivalent document to showcase that bidder is a registered firm in India in the form of a company / society / trust / partnership / limited liability partnership.

(b) Information about the bidder

Bidder are required to provide the requested information as per the format provided in the **Appendix B.**

- Business profile
- Financial information
- Proposed testing domain for DTI with appropriate justification
- Proposed locations for DTI with appropriate justification

10. **Right to Terminate the Process.** The DDP, reserves the right to issue a corrigendum to RFI, withdraw the RFI or/and reject any request for tender document or not to proceed with subsequent stages without assigning any reason at any stage.

11. **RFI Response Submission.** The response to RFI, duly signed and stamped on all pages by an authorized signatory, must be submitted in soft copy vide an email at dtis-dqawp@navy.gov.in by the due date and time.

12. **Submission after the due date and time will NOT be accepted.**

13. **Disclaimer.**

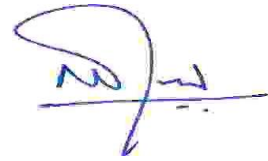
(a) The RFI document contains statements derived from the information that is believed to be reliable as on date but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with the DDP in relation to the provision of services.

(b) Subject to any law to the contrary, and to the maximum extent permitted by law, the DDP and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information including forecasts, statements, estimates, or projections contained in this RFI document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of the DDP or any of its officers, employees, contractors, agents, or advisers.

14. **Costs to be borne by Respondents.** All costs and expenses incurred by respondents in any way associated with the development, preparation and submission of responses, including but not

limited to the attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by the DDP, will be borne entirely and exclusively by the respondent.

15. **No Legal Relationship**. No binding legal relationship will exist between any of the respondents and the DDP until execution of a contractual agreement. Participation in the RFI process doesn't qualify for any contractual obligation from the DDP.



Dated : 01 Feb 2021

Capt Nagesh Jain

**Captain (IN) QA - DTIS
for ADGQA(WP)**

COVERING LETTER

On Company Letter Head

To,

Capt Nagesh Jain

Directorate of Quality Assurance (Warship Project)

DGQA

H Block, Motilal Nehru Marg

New Delhi-110011

Reference: Request for Information for setting up defence testing labs under the Defence Testing Infrastructure Scheme (DTIS)

Dear Sir,

1. This is to notify you that our company intends to submit a proposal in response to the RFI for setting up defence testing labs under the Defence Testing Infrastructure Scheme (DTIS).
2. Primary and Secondary contacts for our organisation are: -

	Primary Contact	Secondary Contact
Name:		
Designation:		
Company Name:		
Address:		
Phone:		
Mobile:		
E-Mail:		

3. We confirm that the information contained in this response or any part thereof, including its exhibits, and other documents and instruments delivered or to be delivered are true, accurate, verifiable and complete.

4. It is hereby confirmed that I/We are entitled to act on behalf of our corporation/company/firm/organization and empowered to sign this document as well as such other documents, which may be required in this connection.

5. This response to RFI is valid until **one year**

Dated this _____ Day of _____ 2021

Duly authorized to sign the RFI response for and on behalf of

Sincerely,

Signature (Official Seal/Stamp):

Name:

Title/Appointment:

Name and Address of Company

Date:

FORMAT – REQUESTED INFORMATION

1. **Details of the organisation**

Bidder details	
Name	
Legal nature of the organisation (Limited Liability Partnership/ Company/ Trust/ etc)	
Date of Incorporation	
Address of the Headquarters	
Address of the Registered Office in India	
Details of the Contact Person (incl Address, Phone and Email)	

Note: Please attach relevant certification/documentary proofs/other information as required

2. **BUSINESS INFORMATION**

Company/organisation overview including the following:

- (a) Products/Services offered
- (b) Manufacturing Locations
- (c) Office Locations
- (d) Current Capacity and Future Projections

3. **FINANCIAL INFORMATION**

Financial Information	FY 2017-18	FY 2018-19	FY 2019-20
Total Turnover (in INR crore)			
Profit After Tax (in INR crore)			
Net worth (in INR crore)			

Note: Please attach relevant documentary proofs

4. **INFORMATION RELATED TO IMPLEMENTATION OF THE SCHEME**

Please provide the responses for the information sought below along with the appropriate reason/ justification/ substantiating data.

Testing domain(s), that you propose to setup the lab for, under the scheme:	
What is your view demand for testing in the proposed domain in the next 5-7 years?	
Challenges you or the industry is facing for testing/accreditation/certification/calibration/etc in the proposed domain: <ul style="list-style-type: none"> • Cost • Quality • Time to delivery • Regulations • Logistics • Capacity Constraints • Any other 	
How will you ensure the financial sustainability of the lab? How do you propose the lab's management be done?	
How the proposed domain(s) will help the MoD in achieving the objective of the scheme?	
List of tests (including tests/certifications/calibrations/etc) proposed to be conducted in the lab:	
List of categories of products that will be tested in the lab:	
List of any tests being carried out abroad and the viability of such tests being undertaken in India:	
Inputs on whether the testing facility should be product specific or generic (product agnostic):	
Potential customer segments for the lab:	
Suggested location(s) for setting up the lab: Please explain the reason for the suggestions:	
Area of land required for setting up the proposed test lab (in acres):	

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REQUEST FOR INFORMATION

Infrastructure requirements within the land area i.e. Airstrip / ATC, Buffer zone, structural requirements, noise barriers, utilities (i.e. power, water & waste disposal) and any other requirement:	
Urban infrastructure requirements, external connectivity specific requirements for the lab i.e. road, rail, air, ports & waterways and boarding & lodging requirements for the staff:	
Site Specific requirements (i.e. weather conditions, proximity (from habitation, borders etc.) and soil conditions):	
Would you participate as the lead member of the SPV or as other member? How much will be your proposed contribution? How do you plan to arrange the same?	
Any other information that may be useful:	

ABOUT THE SCHEME

1. **Background.** Under “Make in India”, the Government has accorded high priority to development of manufacturing base of Defence and Aerospace sectors in the country so as to reduce dependence on imports. Towards this, Government has announced establishment of Defence Industrial Corridors (DICs) in Uttar Pradesh and Tamil Nadu. Several other initiatives like Revised Make-II procedures, Innovations for Defence Excellence (iDEX) and Defence Investors Cell have been created with an aim to provide an eco-system to foster innovation and technology development and encourage Indian industry to invest in Aerospace and Defence sectors..

2. **Objective of the Scheme.** One of the main impediments for domestic defence production is lack of easily accessible state-of-the-art testing infrastructure. Defence Testing Infrastructure is often capital intensive requiring continuous upgradation and it is not economically viable for individual defence industrial units to set up in-house testing facilities. The Scheme aims at setting up of Greenfield Defence Testing Infrastructure (required for defence and aerospace related production), as a common facility under private sector with Government assistance in DICs (priority area) and other industrial clusters. The proposed scheme plans to enhance defence manufacturing industry by creating defence testing infrastructure and addressing quality and certification requirements. The main focus would be to create appropriate infrastructure for development and growth of defence and aerospace industry. The scheme will boost the indigenous defence production, with special focus on participation of MSMEs and Start Ups by bridging gaps in defence testing infrastructure in the country. Setting up of Defence Testing Infrastructure will provide easy access and thus meet the testing needs of the domestic defence industry.

3. **Scope of the scheme.**
 - (a) The aim of the Scheme is to setup 08 Greenfield Defence Testing Infrastructures (DTIs) with a total Grant-in-Aid of Rs 400 crores

 - (b) Each DTI will be setup through a Special Purpose Vehicle (SPV), which may be promoted/constituted by private entities (Industry, Industry association, R&D/Academic institution etc) and government or public entities (DPSUs, state governments, central government agencies etc).

 - (c) The Scheme would provide financial assistance to the implementation agency in the form of Grant-in-Aid for setting up Testing and Certification facilities for manufacturers of defence equipment/systems.

 - (d) Financial assistance will be limited to 75% of the project cost (excluding land) for each lab. The balance of the project cost will be borne by the Implementation Agency. For the purpose of calculating the extent of contribution of the Implementation Agency under the Scheme, the cost of land or such other component shall not be included in the project cost. The broad norms for funding of DTIs shall be as follows:

- (i) Land – to be provided by SPV
 - (ii) Capex for building - \leq 20% of project cost
 - (iii) Test equipment, installation, training - \geq 80% of project cost
- (e) The SPV shall be a Section 8 company and a joint venture of minimum 5 members. However, contribution from any of the Implementation Agency constituents cannot exceed 40% of the share capital of the Implementation Agency.
- (f) All the constituents of SPV (Implementation Agency) shall have positive net worth. This condition is relaxed for companies registered with Startup India. Any company black listed by Central or State Government will not be eligible to be part of SPV.
- (g) At least three constituents of the SPV should be in existence for more than three years and no relaxation will be provided in this regard.
- (h) The SPV (Implementation Agency) shall be responsible for obtaining statutory clearances required for testing of weapons and ammunition.
- (i) The test facilities planned to be set up can be divided into three types, namely, Small, Medium and Large. The estimated cost of each type of facility is given in the table below:

S.No.	Type	Estimated cost	No.s
(a)	Small	< 20 cr	03
(b)	Medium	20 – 50 cr	03
(c)	Large	> 50 cr	02

The number of test facilities under each type may be varied, if need arises.

Broad Scope of Work of the Implementation Agency

4. The Implementation Agency shall be responsible for setting up of DTI under the Scheme. The Implementation Agency shall be also responsible for operation and maintenance of assets created under the Scheme, in a self-sustainable manner, by way of collecting user charges plus applicable GST.
5. The prospective bidders to the RFI shall be individual entities who are interested in setting up the DTIs under the scheme as one of the members of the Implementation Agency. Consortium / SPV for the implementation agency will be required to be formed at the later stages of the selection process.