

DEPARTMENT OF DEFENCE PRODUCTION
DTIS CELL / DGQA

12575/DGQA/DTIS/Consultant RFP/(i)

25 Aug 2020

CLARIFICATION TO RFP FOR HIRING PROJECT CONSULTANT FOR
DEFENCE TESTING INFRASTRUCTURE SCHEME (DTIS)

1. Refer to the Request for Proposal (RFP) for Selection of Consultant for 'Appointment of Project Consultant (PC) to Assist in Implementation of Defence Testing Infrastructure Scheme (DTIS), issued on 15.07.2020.
2. The queries from the bidders and clarification given thereon are as under:-

Ser No	RFP Para and Page No	Query	Clarifications
Section 1 Letter of Invitation			
1	Section 1.8, Page 8	Please clarify if Project Consultant will be held liable, if estimate of project development cost during the DPR stage differs from the budget of Rs 400 Cr.	Project consultant is liable only as per contractual terms. They are not liable for issues beyond the contract.
2	Section: 1.10-Objective for Appointment of Project Consultant (PC), Page 8 Sec 2.71, Page 19, Technical Evaluation	From the RFP we understand that the subject matter experts or the key persons required for the project include :- <ul style="list-style-type: none">• Project Leader• Infrastructure Expert• Finance Expert and• Monitoring and Evaluation Expert As the mentioned section i.e. section 1.10 also talks about the consultant team comprising of support staff, we request the Authority to clarify the number and qualification of support staff required for the project. • Please mention the number of resources required of key personnel for each category	The requirements of key personnel to be positioned by the consultant are as follows:- <ul style="list-style-type: none">• Defence Testing Infrastructure Expert• Project Leader• Infrastructure Expert• Finance Expert and• Monitoring and Evaluation Expert• Domain Expert Additional personnel if required by the firm, may be positioned at their cost.

Section 2 Instructions to applicants			
3	Section 2.38 , Page 14	Please clarify the number of locations and visits required in this assignment. Expenses for any additional visits can be claimed at actuals from the client post seeking approval of travel.	No additional expenses can be claimed for travel. All expenditure for project monitoring to be catered in the bid by the Consultant.
4	Section 2.68 b, Page 19	Please clarify whether Entities that are not blacklisted / debarred at the time of the submission of bid should be allowed to participate in the tender process. Further, entities whose blacklisting was subsequently revoked / set aside will also be allowed to participate in the tender process.	Entities whose blacklisting has been subsequently revoked / set aside will also be allowed to participate in the tender process.
5	Section 2.69, Page 19	This being a major Aerospace and Defence project there has been no criteria that have been defined for expertise of the consulting firm or the team leader/members in this sector.	The criteria have been prepared so as to have maximum participation.
6	Section: 2.73- Technical Evaluation, Page 20	We request the Authority to clarify if multiple infrastructure projects handled under the same consulting assignment can be listed to meet the number of projects as per the scoring criteria.	It is clarified that multiple infrastructure projects, if executed on separate work orders under the same consulting assignment may be listed to meet the number of projects as per the scoring criteria.
7	Section: 2.74 Page 21	It is requested to clarify if the key personnel need to be 100% deployed on the assignment and are to be seated out of the client office for the 5 year period of the project.	It is clarified that the key personnel shall be 100% deployed on the assignment. They are to work from the Consultants Office and shall be required at the client's office at New Delhi on need basis.
8	Section 2.74 Page 21	Please clarify whether Project Consultant have a provision to appoint external Legal SME	The Project Consultant may appoint an external Legal SME.
9	Section 2.74 Page 21	Please define Project Appraisal	Project appraisal is the process of assessing in a structured manner the technical feasibility and

			financial viability of the project.
10	Section 2.75, Page 22	<p>(a) If a requirement for setting up a multifaceted testing facility emerges post gap analysis please clarify how the domain expertise will be defined for the person in this scenario.</p> <p>(b) The type of DTI in a particular node will be governed by type of industry being set up and this may take long time in finalising considering that DICs are a greenfield project.</p> <p>(c) No points have been allocated for domain experts to be hired in Technical Evaluation. As domain experts are vital for this project, some points should be allocated for them.</p> <p>(d) Also clarify the number of Domain experts required whether these domain experts will be for each Lab or overall</p>	<p>(a) Each facility being setup will be a highly vertical, specialised test facility and general multifaceted test facilities are not planned to be setup.</p> <p>(b) The DTIs being setup are not limited to the DICs, though they are the focus areas.</p> <p>(c) The Gap Analysis study will shortlist the DTIs required to be created. The domain experts for the selected projects will then be required to be positioned. As this will happen at a later date the domain expert's CVs cannot be evaluated at the proposal submission stage.</p> <p>(d) Domain experts will be for each individual lab being setup.</p>
Section 3 Technical proposal – Standard Forms			
11	Form 3A: Para 8, Page 30	It is requested to clarify if the consultants are allowed to form Consortium/ JV in order to submit a response to this RFP	No JV / Consortium are allowed.
12	Form 3B Page 32	Please confirm whether a self certificate can be considered as proof for the firm to be a registered firm/ company/ partnership in India for a minimum of 3 years, as on 1st Jun 2020.	No. Certificate of Registration/ Incorporation is to be provided by the firm.
13	Form 3E Page 35	It is requested to confirm whether Board Resolution documents as a proof of authorized signatory instead of Power of Attorney.	Power of Attorney will have to be submitted as proof of authorized signatory.
14	SI No 1,2,3 Page 43	Please define Infrastructure	Infrastructure includes projects concerning roads, ports, shipping, railways,

			power, urban development, industries, defence and aerospace sector etc etc.
15	Form 4B. Financial Proposal, Page no. 50	Request clarify whether Part A is 15% of part B, i.e. if Part B is 100% than is part A should be 15%, which totals to 115% or is it, 15% Part A and 85% Part B?	The total cost of Part A is to be \leq 15% of total cost of Part B.
16	Section 5, Para 4 Page 51	Will the consultant be provided with a comprehensive list of existing test facilities, Defence Quality Assurance standards and testing procedures?	DDP will provide all information available with it for setting up DTIs.
17	Section 5, Para 4 Page 51	What is the scope and the sample size to be assessed for the Gap analysis Study ?	The Consultant is required to carry out the comprehensive study as given in Terms of Reference Section 5, Para 4.
18	Section 5. Terms of Reference (Part A – Gap Analysis), Page- 51	The movement of equipment for testing abroad is not available in public domain because of security reason. We would request the Authority to provide these information for analysis in conducting gap assessment.	DDP will provide all information available with it for the study.
19	Section 5: Terms of Reference, Para 5, Page 51	It is requested to clarify the following queries pertaining to Web Portal for Project Monitoring: (a) Is there a preferred type solution or technology for Project Monitoring web portal envisaged by the Authority? (b) What would be the total number of stakeholders for the web portal envisaged? (c) What would be the maximum size of files, formats for file upload within a project? (d) Does the mandate require VAPT and 3rd party security audits to be conducted for the web portal developed?	The following clarifications are intimated:- (a) No preferred type solution or technology for Project Monitoring web portal has been specified. An open source solution stack could also be considered. (b) No of Stakeholders accessing the portal – 100 (c) Max file sizes for uploading 100 Mb. (d) Vulnerability assessment & 3rd party security audits will be required to be carried out for the portal.

		<p>(e) What would be security protocols for accessing the web portal</p> <p>(f) We assume that the development and test environment for the web portal would be provisioned by client, request the Authority to confirm the same.</p> <p>(g) After Go-Live, would the services of IT team be required by the Authority?</p> <p>(h) If there is any requirement for training once the web portal is developed?</p> <p>(i) Kindly clarify as to who will host the Portal along with data repository and access permissions.</p>	<p>(e) The access to portal will be over the internet and access will be through two level factor of authentication (OTP along with login id & password control).</p> <p>(f) Developmental activities including design and testing of the web portal would be undertaken at the Consultant premises</p> <p>(g) IT team services will be required for maintenance and upkeep of the website.</p> <p>(h) Yes. A training manual for using the portal is also to be prepared.</p> <p>(i) The web portal will be hosted on existing NIC cloud with access permissions.</p>
20	Part B, Para 7(c) Page 52	Please clarify whether the DPRs would be prepared by the Consultant, or by the Project Applicant/Implementation Agency	DPRs would be prepared by the Project Applicant/ Implementation Agency
21	Section 5, Para 7, Page 52	Is the consultant expected to provide Technical, Legal and Tax advisory services for concluding the contract and establishing the SPV?	Yes. The consultant is expected to provide Technical, Legal and Tax advisory services for concluding the contract and establishing the SPV
22	Section 5: Terms of Reference: Part B, 8(e) Page 53	Please clarify on the scope of quarterly site inspection under the review.	Scope of quarterly site inspection is given at Part B, Para 8(e) Page 53 of RFP.
23	Section 5: Terms of	It is requested to confirm whether the expected outcomes of the	Confirmed.

	Reference: Part B, 8(f) Page 53	completed projects are to be reviewed vis-à-vis the service level benchmarks initially proposed.	
24	Section 3.41, Part B, Page 61	Currently the payment terms are dependent on :- - Executing vendor and Consultants payment should be delinked from this - Issue of multiple RFPs, payment should be released on per RFP basis.	It is clarified that payments will be done on pro rata basis for setting up each Test Facility on reaching project milestones as given in Part B, Section 3.41, Page 61.
25	General	If there are any circumstances that reasonably restrict travel or physical presence of our personnel at your office / location, then without prejudice to your payment obligations, you shall allow such personnel to work from remote location till the time such reasonable restrictions exist.	Any exceptional circumstances restraining travel or physical presence are to be put to the Client for approval.
26	General	Kindly confirm if firm would be liable to pay liquidated damages to the extent corresponding breach is solely attributable to the firm.	Liability for LD is clarified in Section 3.55 Page 62 of RFP

(Nagesh Jain)
Captain (IN) QA - DTIS
for ADGQA(WP)